

West Neck Community Association

January 12, 2022

To: West Neck Board of Directors

From: Brett Campbell, CMCA, AMS, PCAM

Re: January Board of Directors Meeting

The Board of Directors of the West Neck Community Association will hold a meeting at 6:00 P.M. on Wednesday, January 19, 2022 at the West Neck Village Hall. If you are unable to attend the meeting, please e-mail me at bcampbell@communitygroup.com.

1. Call to Order

6:00 P.M.

- 2. Pledge of Allegiance
- 3. Homeowners Forum
- 4. Voting Member Report(s)
- 5. Approval of Minutes
- 6. Financial Report
- 7. Committee Report(s)
- 8. General Manager Report (VH&P)
- 9. Old Business
 - A. Update Recreation Survey
 - B. 2022 Landscape Service Agreement
 - C. Update W.C. Capital
- 10. New Business
 - A. Presentation of Zoning Laws
 - B. Update Community Golf Course Position-Letter to Mayor
 - C. Board Government Liaison Assignment
 - D. Board Tasking Landscape Committee to Develop and Propose Community foot Access Alternatives to Connect to the New West Neck Road Multi-Purpose Path Along with New Entrance Landscape Plan
- 11. Executive Session
 ARC Appeal Hearing
- 12. Adjournment

8:30 P.M.

MINUTES

DRAFT

West Neck Community Association Minutes of the Regular Meeting of the Board of Directors November 17, 2021

Board Meeting:

Meeting was called to order at 6:00 pm at the West Neck Village Hall

Attendees:

Hugh Stephens, President
Chandler Calvert, Vice President & Secretary
Bobby Ross, Treasurer
Tom Luckman, Director
Chuck McKinney, Director
Nancy Hinton, Director
Bill Rosenow, Director

Brett Campbell, Community Association Manager Jeff Hunn, Association Attorney and his partner Mark Baumgartner

The meeting was an open meeting and approximately 50 homeowners were present..

The President in his opening statement requested the Board members introduce themselves, state what village they resided in and announced to all of the attendees that the meeting is being recorded.

Homeowners Forum: (1 of 2 Not WC Capital related)

The floor was opened for homeowner's questions and comments.

3 homeowners addressed the Board.

Voting Member Reports:

There were no reports from the voting members

Approval of Minutes:

 Chuck McKinney made a motion to approve the minutes from the August 18, 2021, Regular Board Meeting.
 Motion carried. Unanimous

Reports:

- Financial report was given by Bobby Ross.
- Landscaping Update was given by Chuck McKinney.
- Management Report was given by Brett Campbell.
- General Managers Report VH&P was given by George Davis

New Business:

Hugh Stephens made a motion for efficiency sake to discuss agenda items A thru J and Item # 13. Motion carried, Unanimous.

• A. Temporary Construction agreement:

Hugh Stephens made a motion to approve the authorization of easement for the City of Virginia Beach. Motion carried, Unanimous.

• **B.** Recreation Committee Charter/Resolution:

Tom Luckman made a motion to amend the motion of the August 18, 2021 Board meeting establishing a ad hoc committee to make the committee a Standing committee. Motion did not receive a second. Motion failed.

Hugh Stephens made a motion to approve the establishment of the Recreation Committee as a ad hoc committee charter dated September 14, 2021. Chuck McKinney seconded. Motion carried with one opposed, Tom Luckman.

• C. Recreation Survey:

Bill Rosenow made a motion to approve the Survey. Bobby Ross seconded. Motion carried with one opposed, Tom Luckman.

• **D**. Approval of 2022 Budget:

Chandler Calvert made a motion to approve the 2022 budget. Motion carried, Unanimous

• E. Approval of Updated Reserve Study:

Hugh Stephens made a motion to approve the reserve study proposal from Miller Dodson at a cost of \$4,392. Motion carried, Unanimous

• F. Approval of 2022 Pool Service:

Hugh Stephens made a motion to approve the pool services

Contract from Aquarius Pool Service at a cost of \$28,000. Chandler Calvert seconded. Motion carried with one opposed, Tom Luckman.

• **G.** Approval of New Janitorial Contract:

Hugh Stephens made a motion to approve the janitorial Contract from Jan-Pro for the Village Hall and pool at a cost of \$910 a month. Motion carried, Unanimous.

• H. Wedding Wire Contract:

Chuck McKinney made a motion to approve the contract From WeddingPro at a cost of \$3,176. Motion carried, Unanimous.

• I. Resignation of Tom Luckman & Appointment of Dave Konze Arthur Park Voting Member:

Chuck McKinney made a motion to accept Dave Konze as Voting member for Arthur Park. Motion carried, Unanimous

• J. Approval of Organizational Meeting Minutes:

Hugh Stephens made a motion to approve the minutes Of the October 20, 2021 meeting. Motion carried, Unanimous

Golf Course Legal update from Association Attorney

Attorneys Jeff Hunn and Mark Baumgartner provided a Brief overview of what actions have taken place and what the possible course of action is in the future. **Homeowners Forum:** (2 of 2 WC Capital related)

Jeff Hunn opened the floor for homeowner's questions and comments.

8:15 EXECUTIVE SESSION:

Hugh Stephens moved the Board into Executive session to consult with Association attorneys.

9:30

Executive session was adjourned. Nothing was discussed other than matters within the stated purpose. Regular Business meeting resumed.

WC Capital Request for Meeting:

Hugh Stephens made a motion to accept the requested meeting with WC Capital, 3 Board members and Association attorney. Motion carried, Unanimous.

Chandler Calvert moved to adjourn the meeting. Motion carried Unanimous.

9:32 PM Meeting Adjourned

Respectively submitted, Chandler Calvert, Secretary

FINANCIAL REPORT

Brett Campbell

From:

bobross@cox.net

Sent:

Monday, January 10, 2022 8:05 PM

To:

Brett Campbell

Subject:

Financial Report 11/30/21

[EXTERNAL EMAIL] This email originated from outside of Associa.

Ladies and Gentlemen

You have the Financial Reports for the period ending 11/30/21. As you will note we are still beating the budget by about \$49,000. Some items worth noting....in November we paid for the work done on the lot in front of the village hall which was \$10,487, which had been previously approved by the board but not budgeted. Covid is still causing our cost to move up and down, but overall we are holding our own. Out staff is doing a good job of managing the fluctuations. If any board member has any questions, I will be glad to sit down with you and go over in detail. There is a lot of unknowns facing us in the future, Golf Course, Irrigation, road widening, Recreation options, inflation, but we are well positioned to address them as they unfold.

Bobby Ross, Treasurer

UNFINISHED BUSINESS

Brett Campbell

From:

Brett Campbell

Sent:

Tuesday, December 14, 2021 9:41 AM

To:

Hugh Stephens

Cc:

Beverly Mallard

Subject:

West Neck

Attachments:

Re: West Neck 2022 Landscape Contract; Re: West Neck 2022 Landscape Contract

Hugh:

FYI-Both Chuck and Connie are in agreement to present the attached US Lawns 2022 landscape proposal to the board at the 1/19/22 board meeting (see attached e-mails). Also, spoke to Jason with US Lawns and Stephen (President, US Lawns) has no problem of approving at meeting. Will add to 1/19/22 agenda.

Regards,

Brett Campbell CMCA, AMS, PCAM Community Manager

Please note our office hours are Monday-Thursday 9:00 AM-5:00 PM and Friday 9:00 AM-12:00 PM

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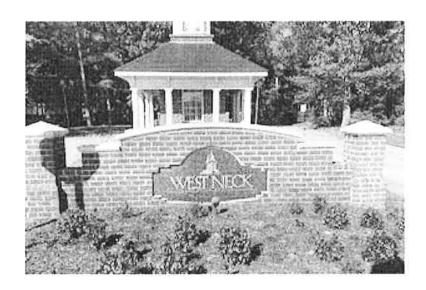
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Landscape Management Services Agreement

West Neck Community Association

2022



Prepared by

U.S. Lawns of Hampton Roads (757) 224-6675

U.S. LAWNS

December 3, 2021

Mr. Brett Campbell and Board Members WEST NECK COMMUNITY ASSOCIATION Signature Drive Virginia Beach, Virginia

Dear: Mr. Brett Campbell and Board Members

We appreciate the opportunity to present an annual program of landscape maintenance for WEST NECK COMMUNITY ASSOCIATION.

We have evaluated and measured your property to prepare the enclosed "Select Services" proposal. The services recommended in this proposal will provide your property with the quality care it needs and allow you to select additional services to further enhance your property's curb appeal and protect your landscape investment.

U.S. Lawns is a professional service. We strive to give quality care to our clients by providing:

- THOROUGH and METICULOUS property maintenance
- A TRAINED AND UNIFORMED service staff
- FULL INSURANCE coverage on our employees while on your property
- REGULAR SITE INSPECTIONS with property representatives
- PROMPT RESPONSE to your needs and concerns
- An agreement TAILORED to your specifications, outlining our service and pricing
- Compliance with all STATE AND FEDERAL laws
- Compliance with all OSHA standards

We feel confident that, given the opportunity, we will meet your expectations. If you have any questions regarding the following proposal, please do not hesitate to call.

Sincerely,

Stephen Ferguson Owner



Proposal / Agreement for Landscape Maintenance at WEST NECK COMMUNITY ASSOCIATION

We appreciate the opportunity to present an annual program of landscape maintenance for WEST NECK COMMUNITY ASSOCIATION that includes recommendations from U.S. Lawns designed to protect your landscape investment and enhance your property's curb appeal.

This Select Services Proposal includes several options you may choose from that will provide the most appropriate level of service for your property. These options are shown on the Pricing Summary page and a calendar illustrating the approximate dates and estimated number of visits is shown on the Schedule of Services page.

The Core Services section of our proposal, as shown on the Pricing Page, includes the services as described below. Frequencies will vary based on the options chosen on the Pricing Summary page and the Schedule of Services page.

- 1. The mowing of all accessible turf areas on an agreed upon schedule during the growing season. During extended rainy or dry periods mowing will take place as conditions dictate. Grass areas inaccessible to our mowing machinery will be trimmed as needed to a height consistent with the mowed turf. All walks and paved areas littered in the maintenance progress will be air blown to maintain a neat appearance.
- 2. Litter removal in the turf and bed areas shall be performed during each maintenance visit. Excess litter or debris will be brought to the attention of the property manager and may result in an additional charge for removal.
- 3. The edging of all walk and curb areas shall be performed in concurrence with every other mowing visit or as inspection requires. The edging of all plant beds shall be performed in concurrence with every other mowing visit or as inspection requires.
- 4. The weeding of all plant beds as often as plant health and the highest level of order requires using chemical or mechanical means. We use a 4-inch dead zone around the rear of all buildings, fences, headstones, patios and vertical obstructions to avoid string trimmer damage.
- 5. The shearing of qualifying shrubs and hedges to maintain desired shape and appearance up to 12'ft. Above 12' in not included in this contract client my request pricing for pruning above 12' foot. Rejuvenation or corrective pruning, storm damage or pruning in a matter that is not keeping with the nature growth pattern of the plants is not included and performed at an additional cost, upon approval.
- **6.** The application of pre-emergent herbicides for weed control purposes in the bed areas.
- 7. Spring clean-up will be performed at the beginning of the growing season to ensure the property is in a neat and clean condition.
- 8. Leaf removal will be performed to maintain a neat appearance on the property. Fallen leaves will be removed from the maintained areas using all means possible including blowing, raking, vacuuming, and mowing or mulching. Weather conditions may shorten or lengthen the process.

Additional Core Services may be provided, at the request of the client, for the price shown on the Pricing Summary Page. U.S. Lawns reserves the right to adjust this pricing based on the condition of the property at the time of the request for the Additional Core Services.

The Select Services section of our proposal, as shown on the Pricing Summary page, includes services which are recommended by U.S. Lawns to enhance and protect the value of your landscape. If selected, they will be performed in accordance with industry standards or as described and agreed upon in a separate document.



U.S. LAWNS

	Pricing Summary CORE SERVICES	
West Neck	Signature Drive	Standard Package
SE RVICE	克斯坦克州和阿尔里斯	Approximate Frequencies
Mow. Trim, Blow		35
Litter Removal-Doggie stai	ons (44)	35
Hard Edging		17
Weed Control Plant Beds		17
Prune/Shear Shrubbery		4
Pre-Emergent Beds		1
Spring Clean Up		1
LeafRemoval		3
TO	TAL ANNUAL CORE SERVICE PRICE	\$73,009.17
EQUAL IN ST	ALLMENTS 12	\$6,084.10

Select Services Available. Select additional services you wish to purchase.

·			Sta	n dard	Pi	ic kage
SE RVICE	оту.	Price per Service	Select	QTY.	Αı	nual Price
Prun e Trees		\$0.00		0	\$	
Fertilize Trees		\$0.00		0	S	-
Fertilize Shrubbery		\$690.83		1	S	690.83
Fertilizer+pre & post emergent + macro		\$2,437.61		1	S	2,437.61
Fertilizer + post emergent		\$2,437.61		2	S	4,875,22
Fertilizer + micro nutrients		\$2,437,61		1.	S	2,437.61
Fertilizer + post emergent		\$2,437.61		1	S	2,437.61
IPM		\$121,28		0	S	
Herticultural Oil		\$251.39		0	S	
Core Aeration		\$1,935,23		1	\$	1,935.23
O ver-Seed	1711.43	\$8,321,79		1	S	8,321.79
Trench Edge Beds		\$2,290.63		1	S	2,290.63
Install Mulch	221.50	\$15,534.61		1	S	15,534,61
Winter Service Visits/Leaf Mulching		\$642.71		5	S	3,213.57
Se aso nal Color Install	1300	\$7,352.16		2	5	14,704.31
Irrigation Inspections		\$176.33		4	5	705.33
Irrigation Spring Start-up		\$264.50		1	\$	264.50
Irrigation Winterization		\$264.50		1	5	264.50
Fall Clean Up		\$0.00		0	S	
Soil Test		\$35,00		0	S	
Other		\$0.00		0	S	
SELECTED SERVICES TOTAL		1/6 344 131	BUS LETS	A Section	\$	60,113.35

TOTAL ANNUAL PRICE BASED ON SELECTIONS \$ 133,122.52

EQUAL INSTALLMENTS 12 \$ 11,093.54

Approvied and Accepted		
by	Date	



STANDARD SERVICE

	2000		yesman.	PARTY.	y to the	-	William .	Albania .	years.		garden.	A 1000	/
CORE SERVICE		at de	B/.	ing p	8p 4	at/	jun !	JIL P	yo e		ç, ş	04	of total
Mow, Trim, Blow			2	4	5	4	5	4	4	4	3		35
Litter Removal			2	4	5	4	5	4	4	4	3		35
Hard Edging			1	2	2	2	2	2	2	2	2		17
Weed Plant Beds			1	2	2	2	2	2	2	2	2		17
Bed Edging			1	2	2	2	2	2	2	2	2		17
Prune/Shear Shrubbery			1		1			1		1			4
Pre-Emergent - Beds		1											1
Spring Clean-up		1											3.133
Leaf Removal	1										1	1	3
SELECT SERVICES													
Prune Trees													0
Fertilize Trees													0
Fertilize Shrubbery				1									1
Fertilizer+pre & post emergent + macro			1										1
Fertilizer + post emergent			1		1								2
Fertilizer + micro nutrients							1						1
Fertilizer + post emergent										1			110
IPM													0
Horticultural Oil													0
Core Aeration									1				1
Over-Seed									1				1
Trench Edge Beds		1											171
Install Mulch		1											1
Cultivate Mulch Beds													0
Winter Service Visits	2	2										1	5
Seasonal Color Install				1						1			2
Irrigation Inspections				1		1	1		1_				4
Irrigation Spring Start Up				1									1
Irrigation Winterization										1			1
Fall Clean Up													0
Soil Samples													0
Playground Mulch													0



Payment Terms & Conditions U.S. Lawns agrees to maintain WEST NECK COMMUNITY ASSOCIATION in the manner prescribed as defined in contract services, for a total annual amount of \$_______ payable in monthly installments of \$______ due on the 25th day of the month the month of service. Optional services will be billed as both parties agree. Note any change to the landscape design of the property may change the terms & cost of this contract, any said changes, parties involved will negotiate terms & cost. This annual agreement shall commence on ______ and run for two years and renews annually, with cost analysis to be reviewed every 9 months. The parties agree that either party may terminate this agreement with cause upon 90 days' written notice to the other party. Upon termination of this contract, all prorated monies for services and hours that have already been rendered shall become immediately due and payable. U.S. Lawns also reserve the right to correct any and all work within 30

Failure to meet payment schedule as specified will result in the client being charged a 1.5% late fee for the first 20 days past due, furthermore an additional 1.5% fee will accrue for every 30 days thereafter. Should it become necessary for US Lawns to pursue collections of outstanding amounts due, client will be responsible for all cost incurred in the collection process including but not limited to court costs and attorney fees. Client consents to the jurisdiction of the courts of Newport News, VA and waives any objection to venue. Any dishonored check will result in a \$35 charge to the client. Failure to meet payment terms can result in suspension of services, if services are resumed after payment has been received there maybe need for a property cleanup and will be billed additional to the service contract.

days prior to cancellation. U.S. Lawns of Hampton Roads must be notified at least 90

days prior to the end of the contract of any intention not to renew the contract

Each party hereby waives any and all rights to a trial by jury of any and all issues arising in any claim, action, proceeding or counterclaim between the parties (or their successors, assigns, personal or legal representatives or heirs) under or in connection with this agreement and/or claim.

General Terms & Conditions

- U.S. Lawns shall furnish all supervision, labor, materials and equipment required to maintain the landscape throughout the contract period. The scope of our services shall be limited exclusively to those items approved on the Landscape Management Services Agreement.
- U.S. Lawns assumes no liability for damage or consequential damages caused by conditions beyond our control. U.S. Lawns is not liable for any damage that is NOT caused by the negligence of US Lawns, its agents or employees.



U.S. Lawns is not responsible for the condition of landscape due to drought, freeze, irrigation deficiencies, storm damage, other acts of God or regulations imposed by governing authorities.

Control for certain large infestations such as scale, gypsy bug and Japanese beetles may require additional applications and will be performed at an additional cost, upon approval. Fungicide applications are NOT included and will be performed at an additional cost, upon approval.

Due to harsh nature of our climate, it is hard to manage several grassy weeds (nutsedge, dallisgrass, crabgrass etc.) and severe insect infestations (bagworms, fire ants, etc.) that can cause problems and due to their extreme expense, the price included in this contract does NOT account for these costs. Management of potential problems can be priced upon request.

- U.S. Lawns reserve the right to adjust prices for the cost of services depending on the market (ex. Mulch, disposal fees, labor, etc.) U.S. Lawns reserve the right to charge a fuel surcharge in the event fuel cost exceeds \$4.00 per gallon.
- U.S. Lawns reserves the right to adjust the monthly cost of services based labor and materials cost, to be reviewed with the management and client.
- U.S. Lawns takes pride in the appearance of the properties we maintain. We welcome the opportunity to be of service and thank you for your consideration of our proposal.

Respectfully submitted by: U.S. Lawns ASSOCIATION	Approved and accepted for: WEST NECK COMMUNITY
Ctanhan Farancan	By:
Stephen Ferguson	[Name / Title]
Date:	Date:



Exhibit to the Proposal / Agreement for Landscape Maintenance

The Select Services section of our proposal, as shown on the Pricing Summary page, includes services that may enhance and protect the value of your landscape. The options chosen on the Pricing Summary page will determine whether the service is included in the program and the frequency of the service. Below is a general description of these services.

- 1. Prune Trees The selective pruning, one time per contract period, of all woody ornamentals and trees less than twelve feet in height to balance infiltrating light, to remove dead wood harboring insects and disease, and to promote maximum health and growth. Trees along walkways 7' and drive lanes 12' This DOES NOT include "crapemurder"
- 2. Fertilize Trees The application of an appropriate fertilizer to promote the health and vigor of selected trees on the property.
- **3.** Fertilize Shrubbery The application of an appropriate fertilizer to promote the health and vigor of selected shrubs on the property.
- **4.** Turf Pre-Emergent The application of pre-emergent weed control products to the turf areas.
- **5.** Fertilize Turf Turf areas will be fertilized with the proper blend of commercial fertilizer.
- **6.** Turf Post-Emergent The application of post-emergent weed control products to the turf areas.
- 7. Plant Inspections Ornamental trees and shrubs shall be managed for disease and pest control using IPM. We shall monitor the trees and shrubs on a monthly basis during the growing season. Whenever possible natural control methods will be used prior to chemical applications. Any applications of insecticide or horticulture oils will be done at an additional cost based on the target.
- 8. Core Aeration Turf areas will be aerated to promote seed germination and turf vigor. Slopes greater than 20 degrees will not be done due to operator SAFETY. All sprinkler heads must be flagged prior to aeration and or marked and is responsibility of the property owner or manager. Flagged in not included in this contract.
- 9. Over Seed Selected turf areas will be over-seeded to replenish turf density.
- **10.** Trench Edge Beds Beds will be trench edged using the proper mechanical and hand tools to establish a definitive edge.



- 11. Install Mulch All previously mulched planting beds will be mulched to an agreed upon quantity according to the price sheet. Care will be taken to avoid excessive mulch buildup. Mulch removal is NOT included in the proposal. Mulch yardage is an estimate we do our best to estimate correctly any additional mulch will be billed at \$78.00 per yard installed _____ initials
- **12.** Winter Service Visits –Visits to police the grounds will be performed as selected during the off-season. Removing pine cones and gum balls are NOT included in the price of this maintenance contract.
- **13.** Seasonal Color Install Annual color beds will be cultivated prior to the installation of selected annual plants. Beds will be fertilized.
- **14.** Irrigation Inspections Irrigation systems will be checked for proper operation. Minor adjustments will be made as necessary. Any other repairs will be made on an agreed upon basis at an additional charge.
- **15.** Irrigation Spring Start-up –Appropriate procedures will be performed to prepare the irrigation system for the upcoming season. The systems will have the water turned on and all zones checked
- **16.** Irrigation Winterization Appropriate procedures will be performed to prepare the irrigation system for the winter months.
- **17.** Fall Clean Up Appropriate tasks will be performed to prepare the landscape for the winter months.

The above specifications, descriptions, and conditions are hereby understood and accepted. Payment will be made in accordance with the payment terms contained in the Proposal / Agreement between the parties. Prices for the Select Services are listed on the Pricing Summary page.

***U.S. Lawns proposes the above specifications for your property. However, we cannot be held responsible for site clean-ups that may be necessary when the contract period begins. In the event the previous provider leaves the site in a less than maintainable condition or there has been a lapse in services the property may require a one-time clean-up to bring the site to a maintainable level, those service will be proposed and billed as a one-time cost prior to the maintenance services beginning. ***



WEST NECK COMMUNITY ASSOCIATION 60-Day Landscape Maintenance Plan December 3, 2021

60-DAY GOALS

- 1. Conduct a thorough soil analysis, process the results and formulate the exact fertilizer requirements.
- 2. Initiate a program of "detail" weeding of all bed areas.
- 3. Apply required pesticides to all applicable turfgrass areas and plant materials.
- 4. Initiate the establishment of consistent and uniform protective maintenance borders around trees, plants, buildings and other obstacles in the landscaped areas.
- 5. Conduct a complete inventory of the plant material in order to determine the needs for replacements of severely regressed or missing material and submit cost projections for replacements.
- 6. Conduct a complete walk-thru site inspection/review with the designated representative.
- 7. A complete and comprehensive annual color program will be designed and implemented, considering client's desire, site conditions and seasonal availability. All annuals will be contract grown to assure uniformity and to maximize size and quality.

As per contract



Additional Terms and Conditions

General Terms

U.S. Lawns shall perform in accordance with the written terms and specifications contained or referred to in the Landscape Maintenance Proposal / Agreement, Exhibits, or other written documents or drawings attached to the Agreement. U.S. Lawns reserves the right to renegotiate the contract when the price or scope of work is affected by changes to any local, state, or federal law, regulation, or ordinance that goes into effect after the Agreement is signed.

Pest Control / Fertilization

If included in the scope of the Proposal / Agreement U.S. Lawns shall be responsible for selecting control materials from a list of products approved for specific use by the U.S. Environmental Protection Agency, or other agencies with regulatory responsibility over the specific use, and affirmed for that use by the appropriate State Government. As for any uncontrollable pest, where no effective product has been discovered and approved for the specific plant and site use, or where approval has been cancelled by regulatory authorities, U.S. Lawns shall not be accountable for the control or repair of any damage associated with the uncontrollable pest. Furthermore, where new pest problems develop that are not controllable by the reasonable legal use of available approved pest control materials, U.S. Lawns will not be responsible for control or repair of damage caused by such uncontrollable pests.

Regenerative Pruning

Regenerative shrub pruning (major thinning, removal of mature canes, and reductions in overall size) is available at additional cost and is NOT included within the scope of work.

Irrigation

Sufficient water must be available on a timely basis to prevent drought damage to turf grass, shrubs, trees, and flowers. Deficiencies arising from any of the following conditions are grounds to terminate the expressed or implied warranty on plants:

Water bans issued by governing bodies

Failure of irrigation systems beyond U.S. Lawns' control

Failure of Client to maintain irrigation system in effective working condition

Refusal to irrigate for needs of plants

Power failures beyond U.S. Lawns control

Unavailability of sufficient and suitable water for irrigation of any reason

Sufficient water must be available at the time of treatment for insect and diseases, as well at the time of fertilizer and control applications, to comply with the instructions for use of the products. In the event sufficient water is not available U.S. Lawns cannot guarantee the effectiveness of such treatments.

Landscape Area

Landscape area is defined as plant beds, turf areas and hard surfaces within five (5) feet of the plant beds and turf areas. Parking lots are not included in this proposal.



Bio-Hazards / Hazardous Materials

Unless specifically included in the scope of work U.S. Lawns shall not be responsible for policing, picking up, removing or disposing of certain materials that may be bio-hazards or considered hazardous materials on the Client's property. This includes, but is not limited to, items such as hypodermic needles, items containing bodily fluids, clothing or materials used in the process of cleaning up bodily fluids, or items that may be considered hazardous.

License and Permits

U.S. Lawns will comply with all license and permit requirements of the City, State, and Federal Governments, as well as all other requirements of law.

Taxes

U.S. Lawns agrees to pay taxes applicable to its work under this contract, including sales tax on material supplied where applicable.

Insurance

U.S. Lawns agrees to provide General Liability Insurance, Automotive Liability Insurance, Worker's Compensation Insurance, and any other insurance required by law.

Liability

It is understood and agreed that U.S. Lawns is not liable for any damage of any kind whatsoever that is not caused by the negligence of U.S. Lawns, its agents or employees.

Subcontractors

U.S. Lawns reserves the right to hire qualified subcontractors to perform specialized functions or work requiring specialized equipment.

Access to Jobsite

Client shall furnish access to all parts of jobsite where U.S. Lawns is to perform work as required by this Agreement or other functions related thereto, during normal business hours and other reasonable periods of time, and in the case of after-hours emergencies.

Notice of Defect

Client shall give U.S. Lawns at least fifteen (15) business day's written notice to correct any problem or defect discovered in the performance of the work required under this Agreement. U.S. Lawns shall not accept any deduction or offset unless such written notice is given and U.S. Lawns agrees to the offset.

Assignment

The Client and U.S. Lawns respectively, bind themselves, their partners, successors, assignees and legal representatives to the other party with respect to all covenants of this agreement. Neither the Client nor U.S. Lawns shall assign or transfer any interest in this Agreement without written consent of the other party.

Termination



This Agreement may be terminated by either party, with or without cause, with ninety (90) days written notice to the other party.

We are a certified small business and Woman Owned Small business

Company Name: Shamrock Lawn and landscape DBA U.S. Lawns of Hampton Roads

Certification Number: 688350

Small Certification Start Date: Aug 28, 2018

Women Owned Certification Start Date: Aug 28, 2018 SWaM Certification Expiration Date: Aug 28, 2023

Start-up

U.S. Lawns proposes the above specifications for your property. However, we cannot be held responsible for site clean-ups that may be necessary when the contract period begins. In the event the previous provider leaves the site in a less than maintainable condition or there has been a lapse in services the property may require a one-time clean-up to bring the site to a maintainable level, those service will be proposed and billed as a one-time cost prior to the maintenance services beginning.

Areas that are maintained will be the areas that were maintained at time we reviewed the property, ditch lines, wood lines etc, will be maintained at their current level. ______ Initials



Optional Exhibit B to the Landscape Maintenance Proposal / Agreement

Contract Irrigation Specifications

If your maintenance agreement includes irrigation maintenance, the following services shall be performed:

- 1. A complete audit of the irrigation system will be performed to check system efficiency, coverage, operational limitations and/or operational status.
 - A report, along with a proposal for correction of any deficiencies, will be submitted.
- 2. During each contract irrigation check, a technician will activate the system and observe for proper coverage and system operation.
 - Any needed adjustments to coverage, corrections for fouled nozzles and any damage caused by U.S. Lawns personnel will be performed at that time.
- 3. If we are called to the property to repair damage caused by U.S. Lawns service personnel between inspections, this will be performed at no additional cost to you.
 - All technicians will report to your management representative when available or a report will be sent for each visit.
- 4. If we are called to your property for inspections or repairs of items not caused by U.S. Lawns service personnel (i.e. underground leaks, traffic damage, vandalism, power outages or component or control failures) or, if these items are found during an inspection, property management will be responsible for the cost of materials and labor provided by U.S. Lawns.
 - There will be a service charge for service calls when no problem is found to exist.

Please note that most irrigation systems were designed and built to maintain the original landscape. Alterations to landscape frequently require modifications to the irrigation system.

 Property management will be responsible for the cost of materials and labor for such modifications.

Acceptance of Exhibit

<u>Condition of acceptance</u>. The amount of \$250.00 has been entered as the said "Dollar Amount" not to be exceeded for monthly repairs without written permission. The above prices, specifications, and conditions are hereby accepted. Payment will be made as outlined above.

Respectfully submitted by: U.S. Lawns ASSOCIATION	Approved and accepted for: WEST NECK COMMUNITY
Stephen Ferguson	By:[Name / Title]
Date:	Date:



Optional

Exhibit C to the Landscape Maintenance Proposal / Agreement

Plant Replacement Specifications

Plant Replacement

- 1. During regular maintenance the teams and area manager may come across dead and or declining plant material. That we would like the opportunity to replace the plant material to maintain the aesthetics of the property.
- 2. Area manager will take a photo of the plant material and send it via electronic media to the property point of contact.
- 3. Invoicing for the plant materials and labor will be sent upon replacement.
- 4. Plant materials will be replaced with a like or similar materials based on availability, size and colors.
- 5. Plant material may be replace with a plant that is better suited for the location and gowning environment (full sun, shade, soil conditions, water requirements, etc.)

Acceptance of Exhibit

<u>Condition of acceptance</u>. The amount of \$500.00 has been entered as the said "Dollar Amount" not to be exceeded for monthly plant replacement without written permission. The above prices, specifications, and conditions are hereby accepted. Payment will be made as outlined above.

Respectfully submitted by: U.S. Lawns ASSOCIATION	Approved and accepted for: WEST NECK COMMUNITY
Stephen Ferguson	By: [Name / Title]
Date:	Date:



Client Information Form

Please email to teana ferguson@uslawns.net, or fax to (757) 599-8257, Or return to our team member.

1	Insurance Certificate Exact wording for named insured and additional insured on certificate:	
Preferre	ed delivery method is email. Email to:	
If email If neithe	is unavailable, may we fax? Fax number:er option is available, where should we mail your certificate?	
2.	Property Information Complete Property Address:	
3.	Primary Contact i.e. Management Company (if applicable):	
	Name: Title:	
	Company:	
Addres	S:	
Phone:	Fax:	
Comme	ents:	
4.	On-site Property Contact (i.e. Board Member, Manager, etc.)	
	Name: Title:	
	Phone:Fax:	
	Email:	
5.	Where should we leave your Landscape Management Report? (Choose one)	
O Addross	Office On-site contact Name: Phone: Board Member Address	
/ idares		
6.	To save time and the planet, we prefer to email invoices.	
	Email:	
	If we are unable to email, may we fax them? Fax:	
	If neither delivery option is available, where should we mail them?	



References for US Lawns Hampton Roads

Valerie Serrette (757) 650-4933

Harrison & Lear Melissa Cooke (757) 825-9100

Michele Colson VSA (757) 437-0729

Chuck West Neck 757-291-1214

Tim Grueter New Town (757) 565-6200



U.S. Lawns

Landscape Management Report

Client:	AMF Williamsburg		
Scheduled:	7/1/2015 11:15 AM		
	La	ndscape Maintenance Services for the Week:	
	Mowing	Edging	Linetrin
	[V] All Turl	[⊘]Pavement	DAII
	Selected Areas	[]Plant Beds	[]Selected Areas
	Blow Off	[]]Trash/Debris Removal	
MOW - All Te	irf. Mowed entire proper	γ	
EDGING Pa	sveinent. Flat trim entire	property	
		Horticultural Services for the Week:	
	☑ Hand Prune	Tip pruned selected areas of bushes	
	Clean Deadwood		
	Shearing		
		Weed Control:	
	[☑] Sprayed 3oz	on hard surfaces, and beds.	
		Annual Beds:	
	[]]Fertilized	[_]DeadHead	[]Insecticide
		Irrigation Advisory:	
No infigation			
		Turf Notes:	
Turf looks gre	eat.		
		Next Weeks Plans or Comments:	
Mow, blow, tr	rim, and spray for next w	reek. Continue tip pruning around property.	

Your Landscape Technician: Christopher W Johnson



(Rev. October 2018) Department of the Treasury

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

Interna	Revenue Service • Go to www.irs.gov/FormW9 for in	nstructions and the late	est infor	mati	on.						
	1 Mime (as shown on your income tax return). Name is required on this line:	do not leave this line blank	7								
	Shamrock Lavvis & LandScaping, LLC 2 Business name/disregarded enity name, if different from above					_			_	_	
	U.S. Lawns of Hampton Roads										
page 3,	Check appropriate box for lederal tax classification of the person whose in following seven boxes. ———————————————————————————————————	ame is entered on line 1. Ch				certa	ain en	ilities		ndivid	ly only to uals; see
e. ns on	Individual/sole proprietor or Corporation 📝 S Corporation single-member LLC	on 🔲 Partnership	Tru	ust/es	late	Exen	npt pa	ayae	code (if any)	
Print or type. Specific Instructions on page	Limited liability company, Enter the tax classification (C=C corporation, Note: Check the appropriate box in the line above for the tax classified LLC if the LLC is classified as a single-member LLC that is disregarded another LLC that is not disregarded from the owner for LLS, federal tax is disregarded from the owner for LLS federal tax is disregarded from the owner should check the appropriate cox for the	tion of the single-member of from the owner unless the purposes. Otherwise, a sin	wner. Do owner of t igle-memb	the Li	C.Ib.	code	e (il ai	ny)			norting
Spe	Other (see districtions) Address (number, street, and ant, or suite no.) See instructions.		Regues	tor's	nami)	-	-				4,4,4
See	632 50th Street		100000000					0.000	1000011100		
S	6 City state, and ZIP code										
	Newport News, VA 23605										
	7 List account number(s) here (optional)	+	1								
Par	Taxpayer Identification Number (TIN)										
	your TIN in the appropriate box. The TIN provided must match the n			Soc	iat se	curity	numt	100			
	p withholding. For individuals, this is generally your social security not alien, sole proprietor, or disregarded entity, see the instructions to		for a						-		
entitie	s, it is your employer identification number (EIN). If you do not have a		et a						5.57		
TIN, la				or							-
	If the account is in more than one name, see the instructions for line er To Give the Requester for guidelines on whose number to enter.	1. Also see What Name	and	Em	ployer	ident	rricati	IOII I	umbo	r	_
INGHID	ar to dive the nequester for guidelines on whose number to enter			0	1	- 0	7	5	1	7 8	3
Par	Certification										
Under	penalties of perjury, I certify that:										
2.1 am Ser	number shown on this form is my correct taxpayer identification numer not subject to backup withholding because: (a) I am exempt from bases [HS] that I am subject to backup withholding as a result of a fail onger subject to backup withholding; and	ackup withholding, or (b	o) I have r	not b	een r	otitie	d by	the	Intern		
3#Lan	a U.S. cifizen or other U.S. person (defined helow); and										
4. The	FATCA code(s) entered on this form (if any) indicating that I am exer	mpt from FATCA reporti	ng is con	rect,							
you ha acquis	cation instructions. You must cross out item 2 above if you have been we failed to report all interest and dividends on your tax return. For real ifton or abandonment of secured property, cancellation of debt, contribu- han interest and dividends, you are not required to sign the certification.	estate transactions, item : utions to an individual reti	2 does no rement a	ot app	oly. Fo emen	r mor L(IRA)	tgagi I, and	e int I ger	erest ierally	paid, , payr	nents
Sign Here	Signature of U.S. person F		Dale ►	1	2/19	9/20	18				
Ger	neral Instructions	• Form 1099-DIV (d funds)	ividends,	, incl	uding	lhose	e fror	n st	ocks	or mu	ilual
Section noted:	n references are to the Internal Revenue Code unless otherwise	 Form 1099-MISC proceeds) 	(various	lype	s of ir	come	e, pria	zes,	awar	ds, or	gross
Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted • Form 1099-B (stock or n transactions by brokers)						ales i	and c	certa	iin oth	ıer	
	ney were published, go to www.irs.gov/FormW9	 Form 1099-S (pro 	ceeds fro	om re	eal es	tate ti	ลทรล	actio	ns)		
Purp	pose of Form	 Form 1099-K (mer 					-				
inform	ividual or entity (Form W-9 requester) who is required to file an ation return with the IRS must obtain your correct taxpayer	 Form 1098 (home 1098-T (tuition) 			erest)	, 109	B-E (stud	ent to	an in	terest),
	ication number (FIN) which may be your social security number individual taxpayer identification number (ITIN), adoption	• Form 1099-C (car									
taxpay	er identification number (ATIN), or employer identification number	• Form 1099-A (acq									
amour	to report on an information return the amount paid to you, or other in it reportable on an information return. Examples of information is include, but are not limited to, the following.	Use Form W-9 or alien), to provide yo	ur correc	at TIN	la i						
, Grunt	a moreose, but the not inniced to, the following:	If you do not retu	H FORM	VV-9	10 1116	requ	ester	WILL	19 11	14, 401	u mignt

Cat. No. 10231X

• Form 1099-INT (interest earned or paid)

Form W-9 (Rev. 10-2018)

• Form 1099-A (acquisition or abandonment of secured property) Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN. If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding,



40000
ACORD
THIS CERTIFIC
DERTIFICATE BELOW: THIS
REPRESENTAT
IMPORTANT:
If SUBROGATE

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/CO/YYYY) 3/25/2001

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policyles) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not conferrights to the certificate holder in lieu of such endorsement(s).

PRODUCER	CONTACT NAME	
Nansemond Insurance Agency Inc 453 W. Washington Street Suffolk VA 23434	CONTACT NAME PHONE (AC) No Edit 757-539-3421 E-MAU, ADDRESS	FAX No. 757-925-8219
	INSURER(8) AFFORDING COVERAGE	NAIC#
	INSURER A. Bullders Premier Insurance Co	
IN SURED SHALE	INSURER B	
Shamrook Lawn & Landscaping LLC DBA US Lawns of Hampton Roads	INSUFERC	
632 50th Street	INTURER D	
Newport News VA 93605	INSURER E:	
	INTURER F	
COVERAGES CERTIFICATE NUMBER: 658 117784	REVISION NU	IMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INDURANCE LISTED BELOW HAVE SEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED, NOTWITHOTANDING ANY SEQUIEMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER ODCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE VAN BE ISSUED OF MAY PORTARN, THE INDURANCE AFFORMED BY THE POLICIES DESCRIBED HEREIM IS QUESECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES, LIVITO SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. TYPE OF INSURANCE POLICY NUMBER COMPERCIAL GENERAL LIABILITY PRA0001000 4/1/2021 ENDH ODDURAENOS DWANGE TO RENTED PREMISES (ES occurrence) a 1,500,000 SLAINISHMADE X DOOUR 5-100,000 MED EXPLAN/ one section FERSONAL & ADVINUENT 1 1,000,000 CENT, AGGREGATE LIMIT APPLIES PER: GENERAL AGSREGATE \$ 2,000,000

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DESCRIPTION OF OPERATIONS (LOCATIONS) VEHICLES (ACORD 101, Additional Remarks streeds, may be attached if more apace in required)

RE: 1430 Eristina Way. Chesapeake, VA 23320 1430 Eristina Way LLC and Cushman & Wakefield U.S., Inc. are included as additional insured to general liability (CG70240302) to include a waiver of succeptation (CG70500215) as per written contract and/or policy conditions.

CERTIFICATE HOLDER	CANCELLATION
	SHOULD ANY OF THE 4BOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE

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ACORD 25 (2016/03)

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City of Newport News, Virginia

Business License

2021

SHAMROCK LAWN &LANDSCAPINGELC US LAWNS OF HAMPTON ROADS

Account No. 212392-2021 Issued: 05/21/2021

Expires

Type of Ownership: Partnership

Date business began in Newport News: 05/01/2011 Business Address: 632 50TH STREET

Dec. 31st

Type	Description	
REPAIR PERSONAL BUSINESS AND OTHER SERVICES LAWN CARE	37.45.47	

I. Commissioner of the Revenue for the City of Newport News, do find the foregoing application in due form. Therefore, pursuant to the license tax ordinance of the City of Newport News, licenses are this day severally granted the above named applicant to prosecute the business, employment or professional covered by the foregoing application hereon, at the definite place in the city. This license, however shall not be valid or have any legal effect unless and until the taxes (and penalities) prescribed by ordinance are paid to the Treasurer of the City, and does not permit hoense to protecute any business profession of occupation in violation of any City Ordinance. State, or Federal Law.

Given under my hand this 21st day of May 2031

Tiffany M. Boyle, Commissioner of the Revenue

VIRGINIA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES OFFICE OF PESTICIDE SERVICES P O BOX 1163, RICHMOND VA 23218-1163

INVALID IT INSURANCE AND/OR CERTIFICATE OF DESIGNATED APPLICATOR. LAPSE BEFORE EXPIRATION DATE

PESTICIDE BUSINESS LICENSE

Assessed.

na/14/2011

Expires 0373172021



20100

Fun Paid 31-0

Issued in accordance were application by a presented by the Indianese, almost believe which has agreed to energy with all applicable laws, was and regulate as muchan paid the temperature.

The large market bear.

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NUMBER OF STREET, MA LANCE

Jewel H. Bronnugh, Ph.D.

With Floran Tropshach

Virginia Department of Agriculture and Consumer Services P. O. Box 1163, Richmond, VA 23218

PERMIT FERTILIZER/LIME CONTRACTOR - APPLICATOR

688815 13-MAR-2020

614 Actors

57-344370

31-MAR-2021

issped in accordance with application duly executed by the party shown below who has argreed to comply with all applicable laws, rules and requisions and has paid the required fee of \$50.

SHAMROCK LAWN & LANDSCAPING LLC TRA: US LAWNS OF HAMPTON ROADS 632 50TH STREET NEWPORT NEWS, VA 23605

Jewel H. Brannagh, Ph.O.

By Larry M. Nichola



Suffolk

Chesapeake

www.pendercoward.com

January 11, 2022

Jeffrey A. Humn, Es q jumn) pendercovard cost Direct dial: (757) 490-6298 Direct fax: (757) 502-7371 222 Central Park Ave., Suite 400 Virginia Beach, VA 23462

Mr. Brett Campbell, Association Manager West Neck Community Association, Inc. c/o **COMMUNITY GROUP, INC.** 4534 Bonney Road Virginia Beach, Virginia 23462

RE:

West Neck Community Association, Inc. v. WC Capital, LLC

Dear Mr. Campbell:

I am writing you to provide an update on the matters involving WC Capital, LLC ("WCC") and the golf course.

As you know, we met with the attorney for WCC and Mr. Chris Coleman on December 21, 2021 to discuss the maintenance of the golf course, their apparent plans of development, and the current violations of the Association's Declarations of Covenants, Conditions, and Restrictions ("Declaration"). While no agreements were reached, both parties where able to express their sides of the issues in a professional manner. We maintained the position that anything other than a golf course or vacant, maintained land is unacceptable, but, with an open mind, we listened to their proposal of development.

While WCC continues to say they would consider a valid offer from a golf course management company it is clear to me that WCC is intending to develop this property with or without the consent of the Association. Further, they are not willing to remove the fence that has been erected in Arthur Park. WCC does not believe they are subject to the Declaration and its architectural controls. The City, however, has issued a Notice of Violation to WCC because the fence was erected without a permit. WCC has appealed that determination to the Virginia Beach Board of Zoning Appeals. A hearing is scheduled for Wednesday, February 2, 2022 at 2:00p.m. in the City Council Chambers.

The meeting ended with both parties agreeing to disagree. We did discuss and offer to sit down with both the principle of WCC and the City of Virginia Beach if they thought that would be helpful in trying to reach a resolution. Since the meeting we have heard nothing.

With respect to the lawsuit with the City of Virginia Beach, there has been no movement between the parties. The case is still set for trial on April 20, 2022. They have been exchanging documents, and the City has named four expert witnesses. As with the development discussed above, WCC appears, in my opinion, to be fighting with the City and not interested in a resolution.

In the meantime, we continue to work through the documents cited by the City of Virginia Beach to support their lawsuit, the land records, and the Association's Governing Documents to solidify the Association's position should a lawsuit be necessary. At this point, the Board should consider whether to move forward with litigation against WCC to either enforce the Declaration (i.e. removal of the fence) and/or to seek a declaration that WCC is subject to the restrictions in the Declaration. This process and the cost/benefits of the process can be discussed in executive session with counsel.

Please know that I suspect the filing of any lawsuit will sour any good will or positive relationship with WCC, for whatever that is worth at this point. All litigation is expensive and if WCC's defense of the Virginia Beach lawsuit is any example, they will fight it tooth and nail.

If any of the above is not clear, or if you have any questions concerning this matter, please give me a call at (757) 490-6298. With kind regards, I remain,

Very truly yours,

PENDER & COWARD, P.C.

JAH/shm

cc: Board of Directors